

“What I like about CloudBlue is that we have a framework to follow”

Diego Santos,
Chief Technology Officer,
Nextios



- **Company:** Nextios
- **Headquarters:** Brazil
- **Industry:** Managed Service Providers, (Automotive, Oil & Gas, finance, Education, manufacturing, retail)
- **Web:** www.nextios.com.br
- **Operating countries:** Brazil
- **Customers:** 100+
- **Headcount:** 150

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Challenge: Accelerating Growth

Growth

Nextios is growing rapidly by offering CloudBlue capabilities not only to big brands, but also many small brands who can benefit from joining their e-marketplace

Speed

Vendor and customer onboarding are faster and more cost-effective than ever before

Multi-Cloud

Nextios can now meet the high demand for multi-cloud orchestration and hybrid cloud deployment

Differentiation

Nextios can differentiate itself by offering Platform as a Service in combination with infrastructure as a Service, to provide the range of solutions their customers need

Simplicity

The Nextios marketplace can now allow the integration of multiple partners via a single API

Scale

Nextios uses the CloudBlue platform to offer service-as-a-software, solving the complexity of scaling on-demand services